

# Iowa Memorial Granite Company Headstone, Gravestone, Monument Pricing and Ordering Information

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#### I. Introduction

Iowa Memorial Granite Company offers the largest selection of cemetery monuments in eastern Iowa and western Illinois in a wide variety of colors, prices and styles. We also offer on-site engraving services. We have been serving Iowa and Illinois families since 1943 and offer factorydirect prices. We serve all cemeteries in eastern Iowa and western Illinois.

The Iowa Memorial Granite Company family will serve your family with the care and attention you deserve. Visit the Muscatine, Iowa showroom to learn about the various memorial colors and styles available. While you are there, browse through our extensive design catalog or sit down with one ofour designers to have a one-of-kind monument created just for you.

While cemetery memorials are still our primary focus, our product offerings have grown to include commemorative plaques, engraved bricks, commercial signage, park benches and public veterans memorials. Call on the Iowa Memorial Granite Company to service all of your commemorative needs.

# II. Selecting a Memorial at Our Iowa Showroom Location

If you've never ordered a headstone before or if it's been a long time since you've needed a memorial, you'll be pleasantly surprised at how simple the process is and how rewarding it can be. Here are the steps normally followed but you're the customer so you're in charge. We will work at whatever pace you are comfortable with and will answer any questions you may have as they arise. If there will be several people involved in the decision making process, we encourage you to comein together so decisions can be made collaboratively.

- 1. When you visit our Muscatine, Iowa showroom, a staff member will ask you who the memorial is for and what cemetery it will be placed in. To get directions to our Muscatine, Iowa showroom location, call our office at 563-263-5484 or visit the "Directions to Showroom" section of our website at <a href="http://www.iowamemorialgranite.com/directions">http://www.iowamemorialgranite.com/directions</a>.
- 1. After we show you the types of memorials available you will be presented with a selection of granite colors. Granite is a beautiful material and the Iowa Memorial Granite Company has the largest inventory of granite markers and monuments in eastern Iowa and western Illinois. We're sure we will have a color you will love. If we don't, we'll find it for you.
- 2. After you have decided on the color, size and style memorial we will lead you through the design discussion. It is helpful if you think about the type of design carving you would like before coming in because there are literally thousands of possibilities. Are you interested in religious ornamentation or something more secular? Did your loved one have a hobby, profession or other passion in life you would like commemorated on the headstone? Is therea specific image you want engraved on the memorial? If you bring in an object or photo thatwas special to the deceased we can replicate the image on the monument for a very personal tribute.
- 3. Lastly we will discuss the wording to be engraved on the memorial. Think about how you would like the person's name to read on the headstone. Do you want to use their formal name or something more casual? How about the epitaph? There is something special to say about everyone. If you need some help with ideas, visit the "Epitaphs" section of our website. Be sure to bring in the full dates of birth and death when you visit us.

#### **III. Phone Orders**

Ordering over the phone can be a very simple process. If you have found a memorial, monument or headstone on our web site or at one of our store locations and would like to order over the telephone, please call us at 563-263-5484. Credit card payments accepted are MasterCard, Discover and Visa.

## IV. Shopping Online

The Iowa Memorial Granite Company Company invites you to peruse our web site at <a href="https://www.iowamemorialgranite.com">www.iowamemorialgranite.com</a>. You will find a large selection of pictures of granite cemetery monuments, headstones, grave markers, gravestones, tombstones, memorial headstones, memorial benches, cemetery headstones and bronze markers.

If you would like to talk with one of our sales associates about a memorial that you see on our web site, please call 563-263-5484. Our friendly staff will help you with your selection, provide you with pricing information and can take your order over the phone.

# V. Pricing Information

Below is a price guide for your reference. We make our headstones right here in Muscatine, Iowa. Because there is no middleman we pass the savings right along to you. The granite you choose is

primarily what determines the price. When you visit one of our stores we will be happy to tell you specific grave marker prices so you will know exactly how much the memorial you created will cost. The prices shown below include the memorial, standard design, three lines of lettering and delivery. Foundation, installation and delivery fees are additional.

- Individual Lawn Level Markers: \$850 \$1340, Companion Lawn Level Markers \$1420 \$2345
- Individual Bevel Markers: \$1100 \$2170, Companion Bevel Markers: \$1745 \$3745
- Individual Slant Markers: \$1290 \$2550, Companion Slant Markers: \$1995 \$4165
- Upright Monuments starting at \$2270
- Individual Bronze Markers on a Granite Base: \$1410 \$3010, Companion \$2210 \$6705

Anything is possible in memorial design and the specific requests you have can result in the price being higher or lower than the ranges listed above. This guide is primarily meant to give you anidea about pricing since, for many families, this will be the first time they have purchased a headstone.

If you have a question that is not answered by the above or on the FAQ's section of our website, please call our office at 563-263-5484. We are pleased to assist you in any way we can.

### VI. Payment Options and Payment Types Accepted

When you order a product over the phone or in person at one of our store locations, you have a variety of payment options. For information about the options available to you, please call 563-263-5484. We accept the following:

- MasterCard
- Visa
- Discover
- Personal Checks
- Money Orders
- Cashier's check
- Cash

#### VII. Contact Information

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